Discussion of:

The Implied Equity Term Structure

by Lieven Baele, Joost Driessen and Tomas Jankauskas

Christian Julliard

London School of Economics

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The bigger picture

Absent arbitrage opportunities, it exists an SDF (*M*) s.t. the price (P_t) of an asset that delivers the cashflows $\{D_{t+i}\}_{i=i}^{\infty}$ can be decomposed as

$$P_{t} = \underbrace{\sum_{i=1}^{T} \mathbb{E}_{t} \left[M_{t,t+i} D_{t+i} \right]}_{\text{price of ST asset} =: P_{t}^{(1:T)}} + \underbrace{\sum_{i=T+1}^{\infty} \mathbb{E}_{t} \left[M_{t,t+i} D_{t+i} \right]}_{\text{price of LT asset} =: P_{t}^{(T+1:\infty)}} = \sum_{i=1}^{\infty} \underbrace{P_{t}^{(i)}}_{\text{price of "bullet" CF} = P_{t}^{(i:t)}}_{\text{price of "bullet" CF} = P_{t}^{(i:t)}}$$

The dividend strip prices $P_t^{(i)}$ are very salient since economic theory has stringent predictions on the shape of the term structure of

$$\mathbb{E}\left[R_{t,t+i}^{(i)}\right] := \mathbb{E}\left[\frac{D_{t+i}}{P_t^{(i)}}\right] \text{ and } \mathbb{E}\left[R_{t,t+1}^{(i)}\right] := \mathbb{E}\left[\frac{P_{t+1}^{(i-1)}}{P_t^{(i)}}\right]$$

E.g. monotonically increasing risk premia in Habit models, increasing but with horizontal asymptote in vanilla LRR, flat in disaster models.

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Problem: $P_t^{(i)}$ s are NOT generally available.

Solutions:

- 1. Use implied $P_t^{(i)}$ from <u>derivative markets</u> (index options, index futures, dividend futures): e.g. van Binsbergen-Kojen 2017, van Binsbergen-Brandt-Koijen 2012, Bansal-Yaron-Miller-Song 2021
- 2. Affine modelling of SDF, price, and dividend processes: Kelly-Giglio-Kozak 2021
- 3. This paper: estimates directly $\mathbb{E}\left[R_{t,t+i}^{(i)}\right]$ using the fact that

$$P_t = \sum_{i=1}^{\infty} \mathbb{E}_t \left[M_{t,t+i} D_{t+i} \right] \equiv \sum_{i=1}^{\infty} \frac{\mathbb{E}_t \left[D_{t+i} \right]}{\mathbb{E}_t \left[R_{t,t+i}^{(i)} \right]}$$

 $\Rightarrow\,$ clever and fresh idea - I like it!

But needs:

- i. for ecasting model/method for $\mathbb{E}_t\left[D_{t+i}\right]$ (analysts' for ecasts + AR(1))
- ii. Enough restrictions for identification of $\left\{\mathbb{E}_t \left[R_{t,t+i}^{(i)}\right]\right\}_{i=1}^{\infty}$ (truncation at T+ para-

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I. Restrictions on $\mathbb{E}_t \left[R_{t,t+i}^{(i)} \right]$: time & cross-sectional variation + monotonicity

- Define (as in the paper): $r_{t,i} \equiv \mathbb{E}_t \left[R_{t,t+i}^{(i)} \right]^{\frac{1}{i}} 1$ (the annualized discount rate)
- The authors assume the parametric form ("kind of" Nelson-Siegel):

$$r_{t,i} - r_{t,i}^f = \beta_1 - \beta_2 \left[\frac{1 - \exp(-i/\lambda)}{i/\lambda} \right] \quad \forall i \le T, \ r_{t,i} = r_{t,T} \ \forall i > T; \ \forall t$$

and estimate β 's but calibrate λ (\odot)

- 1. <u>Conditional</u> risk premia are constant (cross-sectionally and in time)
- ... but they don't need to be for identification!
- If parameters are fixed in time, there are enough d.o.f. to allow them to vary across assets (3 periods are enough).
- If parameters are fixed cross-sectionally, there are enough d.o.f. to allow them to vary across time (3 assets are enough)
- Note: the authors show that they vary both in time (BC) and across characteristics
 - ⇒ I'd model variation in β 's and λ formally: e.g. i) linear functions of characteristics (to capture cross-sectional variation) and aggregated state variables (to capture time variation) or ii) (Bayesian) latent TVPs
 - more than 500 assets and 40 years of data make it highly feasible! Christian Julliard (LSE) Discussion of: The Implied Equity Term Structure June 10, 2022

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- 2. Conditional risk premia are strictly monotonic
- Why not full Nelson-Siegel?
- Only one more parameter, and curvature likely to depend on characteristics too.
- \Rightarrow I'd like <u>formal</u> estimation and selection of the β 's and λ .
- hard to take the slope findings at face value without formal testing of e.g. $H_0: \beta_2 \neq 0$

Note: the estimation problem can be written as a NLS (just divide P_t by D_t and add an error)

 \Rightarrow can use standard methods (GMM, MLE) for inference. Can also test formally which characteristics drive the heterogeneity.

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II. Restrictions on $\mathbb{E}_t [D_{t+i}]$

Cash-flows are modelled observing that:

$$D_{t} = \underbrace{BE_{t-1}}_{\text{book equity}} \times \left(ROE_{t} - \underbrace{\%BE_{t}}_{\text{BE growth}} \right)$$

And assuming:

- **1**. $\mathbb{E}_t [D_{t+i}] =$ analysts' forecast $\forall i <$ 6 years
- 2. AR(1) for both *ROE* and *BE* (stationarity? maybe typo: %BE instead?) $\forall i > 6$ years with coefficients from a pooled regression.
- \Rightarrow Same identical expected growth from 6 years onward... but don't we expect e.g. "growth" and "value" stocks to have different growth rates?
- Issue: If growth rates <u>are</u> different, the above will generate spurious heterogeneity in discount rates.
 - \Rightarrow I'd estimate firm/portfolio specific ARMA processes (again, tons of dof)
- Note: $\% BE_t$ proxied by sales growth why? BE is "observable"

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III. Inference and interpretation

- 1. Many of the term structure estimates have discount rates in the [-8%, +8%] range, and rates tend to be negative for maturities below ≈ 6 years...
- $\Rightarrow \underline{\text{needs proper confidence bands}} \text{ to trust the conclusions on the slope (again, cast the estimation as a big GMM including the ARs and use e.g. the Delta method)}$
- Note: the negative discount rates corresponding to analyst forecasts suggest the analysts' medium run forecast are too low relative / observed prices too high very different story...
 - \Rightarrow Large literature on biases in analyst forecasts' (cf. Bradshaw-Ertimur-O'Brien 2016)
 - 2. The estimated $\mathbb{E}_t \left[R_{t,t+i}^{(i)} \right]^{\frac{1}{i}} \forall i$ is nothing but a (filtered) asset pricing model

 \Rightarrow needs to show that it is a <u>good</u> pricing model if we have to believe the estimates. Report the pricing errors and standard fit metrics (MAPE, R^2 , *J*-stat etc.)

Note: might be hard to to do well without heterogeneity – all assets have a $eta^{(i)}=1$

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 - \Rightarrow needs to show that it is a <u>good</u> pricing model if we have to believe the estimates. Report the pricing errors and standard fit metrics (MAPE, R^2 , *J*-stat etc.)
- Note: might be hard to to do well without heterogeneity all assets have a $\beta^{(i)} = 1$

- 3. This paper estimates $\mathbb{E}_t \left[R_{t,t+i}^{(i)} \right]^{\frac{1}{t}}$ but literature focuses on $\mathbb{E}_t \left[R_{t,t+1}^{(i)} \right]$ or $\mathbb{E}_t \left[\frac{1}{t} \ln R_{t,t+i}^{(i)} \right]$
- $\Rightarrow\,$ it's ok, but the direct comparison should be careful (e.g. Kelly-Giglio-Kozak (2021))
- Note: from the literature we know what to expect for the latter quantitites in canonical models but not the former \Rightarrow simulate LRR and Habit models to give us a benchmark.
 - 4. In the absence of arbitrage opportunities:



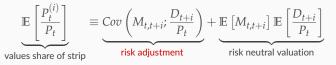
values share of strip

risk adjustment

risk neutral valuation

 \Rightarrow Use a sound SDF (e.g. Kozak-Nagel-Santosh 2020, Huang-Bryzgalova-Julliard 2022) to verify your findings.

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Conclusion

- (+) A very good and novel idea, and I really enjoyed reading the paper.
- (+) Results are (potentially) very salient and interesting.
- (-) But I would like the analysis to be much more econometrically formal to fully trust the findings (relatively "easy" to fix).