

# Instructions for code accompanying “Sales and Monetary Policy”

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## Prerequisites

This code is written for use with *MATLAB*. It makes use of routines from McCallum’s toolkit for solving rational expectations models. The toolkit is freely available for download from [www.tepper.cmu.edu/faculty-research/faculty-directory/bennett-mccallum/matlab-files-for-re-calculations/index.aspx](http://www.tepper.cmu.edu/faculty-research/faculty-directory/bennett-mccallum/matlab-files-for-re-calculations/index.aspx). The path to the directory in which the McCallum toolkit files are placed should be set in the file `solvedyn.m`.

The solution method and equations are explained in the appendix of the paper. Equation numbers refer to those in the appendix of the paper.

## Contents

### Main code

- `salesimpresp.m` — calculates the impulse response functions of output and prices to a monetary policy shock (the equations of the log-linearized model are given in appendices A and G)
- `salespricepath.m` — generates a random sample of individual price paths (the distribution from which these paths are drawn is characterized using the results of Lemma 4 in appendix E)
- `matchtargets.m` — finds parameter values matching the calibration targets

## Subroutines

- **solvess.m** — finds the steady state values of  $\mu$ ,  $\chi$ ,  $s$ , and  $\bar{s}$  as a function of the parameters  $\epsilon$ ,  $\eta$ ,  $\lambda$ , and  $\sigma$ , following the steps given in the first part of appendix A.
- **solvedyn.m** — finds the rational expectations equilibrium of the log-linearized dynamic model, returning the reduced form, a VAR process (the equations in the case of the one-sector model are in the second part of appendix A, for the two-sector model the equations are given in appendix G)
- **equilaux.m** — calculates  $\psi$  [equation A.10a],  $x$  [equation A.7],  $\Delta$  [equation A.8], and  $\delta$  [equation A.10b]
- **findmu.m** — solves for the markup ratio  $\mu$  [the solution of  $\mathfrak{R}(\mu; \epsilon, \eta) = 0$ , see equation A.1]
- **findchi.m** — solves for the quantity ratio  $\chi$  [equation A.4]
- **finds.m** — solves for the sale frequency  $s$  [equation A.5]
- **zroot.m** — calculates the root  $\mathfrak{z}(\mu; \epsilon, \eta)$  of a quadratic equation [see equation A.3]
- **resultant.m** — computes the determinant of the resultant matrix  $\mathfrak{R}(\mu; \epsilon, \eta)$  [equation A.1]
- **critfunc.m** — criterion function calculating the distance of the model's predictions from the calibration targets

## Replication

The code is set up so that all cases considered in the paper are nested and can be analysed using the same routines:

1. Standard model without sales : Special case of two-sector model with size of sale sector equal to 0% of economy ( $\sigma = 0$ )
2. One-sector model with sales : Special case of two-sector model with size of sale sector equal to 100% of economy ( $\sigma = 1$ )
3. Two-sector model with sales : General case ( $0 < \sigma < 1$ )

The numerical results in the paper can be replicated as follows:

- Table 1: Call `matchtargets.m` with the calibration targets from the table, setting  $\bar{s} = s$  to restrict attention to the one-sector model of sales.
- Figure 5: Call `salesimpresp.m` with parameters from Tables 1 and 2, setting  $\sigma = 1$  to restrict attention to the one-sector model of sales. This generates the impulse responses in the sales model. The responses in the standard model can be obtained by calling `salesimpresp.m` with  $\sigma = 0$  (i.e. a sale sector with zero size)
- Figure 6: These graphs are obtained in two steps. First, for every combination of  $\mu$ ,  $\chi$ ,  $s$  and  $\alpha$  considered, call `matchtargets.m` to obtain the matching parameters (setting  $\bar{s} = s$  to work with a pure one-sector model). Second, call `salesimpresp.m` twice, with  $\sigma = 1$  to get the output response in the (one-sector) sales model, and with  $\sigma = 0$  to get the response in the standard model without sales. Cumulate the output responses for the two models and take the ratio.
- Figure 7: Call `salespricepath.m` with parameters from Tables 1 and 2, setting  $\sigma = 1$  (one-sector model). The program generates a random sample of price paths from among all firms in the economy (all conditional on one realization of a sequence of aggregate shocks). Figure 7 is one realization of such a price path.
- Table 3: Call `matchtargets.m` with the calibration targets from the table.
- Figure 8: Call `salesimpresp.m` with parameters from Tables 2 and 3. This produces the impulse responses in the (two-sector) sales model. The impulse responses in the standard model are obtained by calling `salesimpresp.m` with  $\sigma = 0$ .