

# JOHANNES SPINNEWIJN

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## APPOINTMENTS

2009 –	<b>London School of Economics and Political Science</b>
2017 –	Associate Professor in Economics
2014 – 2017	Tenured Lecturer in Economics
2009 – 2014	Lecturer in Economics
2018 – 2019	Visiting scholar at UC Berkeley
2016 Spring	Visiting scholar at MIT
2014 –	Visiting position at KULeuven
2009 – 2014	Visiting position at Ecares, ULB

## EDUCATION

2009	Massachusetts Institute of Technology - Ph.D. in Economics
2004	Universite Libre de Bruxelles - M.A. in Economics
2003	Katholieke Universiteit Leuven - B.A. in Economics

## OTHER APPOINTMENTS & AFFILIATIONS

- Co-Editor - *Journal of Public Economics* (2016 - )
- Associate Editor – *Review of Economic Studies* (2018 - )
- Associate Editor - *Fiscal Studies* (2014 - )
- Associate Editor – *International Tax and Public Finance* (2016 - )
- Panel Member - *Economic Policy* (2011-13)
  
- PhD Director – *Department of Economics*
- Director – *Public Economics Programme, STICERD*
- Research Fellow - *Centre for Economic Policy Research*
- Research Fellow - *Centre for Economic Performance*
- Research Fellow - *Institute for Fiscal Studies*

## PRIZES, GRANTS & FELLOWSHIPS

- 2015 Wiley Prize, British Academy – annual award for early career economist
- Austin Robinson Memorial Prize – best EJ paper by young economist
- Distinguished CESifo Affiliate Award
- W.E. Upjohn Institute Dissertation Award

- Excellence in Refereeing – American Economic Review (2018), Review of Economic Studies (2014)
- ERC Starting Grant – HeteroPolis - (€1.5 mio, 2017-2021)
- FORTE (Swedish Research Council) Grant (2015)
- STICERD Grant (2015)
- NBER Grant; Unemployment and Consumption (2014)
- ESRC Grant, Public Finance and Development (£200K, 2012-14)
- BAEF Fellow; Francqui Fellow; MIT Robert M. Solow Fellowship (2004-2006)

## WORKING PAPERS

"The Value of Unemployment Insurance" (with Camille Landais) - Conditonal accept at *Review of Economic Studies*

"How to Improve Tax Compliance? Evidence from Population-wide Experiments in Belgium" (with Jan-Emmanuel De Neve, Clement Imbert, Teodora Tsankova and Maarten Luts) – R&R (2<sup>nd</sup> Round) at *Journal of Political Economy*

"Risk-based Selection in Unemployment Insurance: Evidence and Implications" (with Camille Landais, Arash Nekoei, Peter Nilsson and David Seim) – R&R (2<sup>nd</sup> Round) at *American Economic Review*

"Job Seekers' Perceptions and Employment Prospects: Heterogeneity, Duration Dependence and Bias" (with Andreas Mueller and Giorgio Topa) - R&R (2<sup>nd</sup> Round) *American Economic Review*

"The Social Determinants of Choice Quality: Evidence from Health Insurance in the Netherlands" (with Ben Handel, Jonathan Kolstad and Thomas Minten)

## PUBLICATIONS

"Inferring Risk Perceptions and Preferences using only Choice from Insurance Menus: Theory and Evidence" (with Keith Ericson, Philipp Kircher and Amanda Starc) – forthcoming in *Economic Journal*

"The Value of Registry Data for Consumption Analysis: An Application to Health Shocks" (with Jonas Kolsrud and Camille Landais) – forthcoming in *Journal of Public Economics*

"The Trade-off between Insurance and Incentives in the Design of Differentiated Unemployment Policies" – *Fiscal Studies, Special Issue: 50<sup>th</sup> anniversary of IFS* 41(1), 101-127. May 2020.

"Information Frictions and Adverse Selection: Analyzing Policy Interventions in Insurance Markets" (with Ben Handel and Jon Kolstad) – *Review of Economics and Statistics* 101(2), 326-340. May 2019.

"The Optimal Timing of Unemployment Benefits: Theory and Evidence from Sweden" (with Jonas Kolsrud, Camille Landais and Peter Nilsson) – *American Economic Review* 108(4-5), 985-1033. April 2018.

"Heterogeneity, Demand for Insurance and Adverse Selection" – *American Economic Journal: Economic Policy* 9(1), 308-343. February 2017.

"Rewarding schooling Success and Perceived Returns to Education: Evidence from India" (with Sandra Sequeira and Guo Xu) – *Journal of Economic Behavior and Organization* 131, 373–392. November 2016.

"Production vs. Revenue Efficiency with Limited Tax Capacity: Theory and Evidence from Pakistan" (with Michael Best, Anne Brockmeyer, Henrik Kleven and Mazhar Waseem,) – *Journal of Political Economy* 123(6), 1311-1355. December 2015.

"Revising Claims and Resisting Ultimatums in Bargaining Games" (with Frans Spinnewyn) – *Review of Economics Design* 19(2), 91-116. June 2015.

"Unemployed but Optimistic: Optimal Insurance Design with Biased Beliefs" – *Journal of European Economic Association* 13(1), 130-167. February 2015.

"Delay and Deadlines: Freeriding and Information Revelation in Partnerships" (with Arthur Campbell and Florian Ederer) – *American Economic Journal: Microeconomics* 6(2), 163-204. May 2014.

"Insurance and Perceptions: How to Screen Optimists and Pessimists" – *Economic Journal* 123, 606-633. June 2013.

"Training and Search during Unemployment" – *Journal of Public Economics*, 99, 49-65. March 2013.

"Capital Income Taxes with Heterogeneous Discount Rates" (with Peter Diamond) – *American Economic Journal: Economic Policy*, 3(4), November 2011.

"Solutions Manual to Accompany Contract Theory" (with Arthur Campbell, Moshe Cohen, and Florian Ederer), *MIT Press*, September 2007.

## **WORK IN PROGRESS**

"Retirement Consumption and Pension Design" (with Jonas. Kolsrud, Camille Landais and Daniel Reck)

"A Pigouvian Approach to Social Insurance Design" (with Nathan Hendren and Camille Landais) - in preparation for *Annual Review of Economics*

"Expectations data, labor market and job search" (with Andreas Mueller) - in preparation for *Handbook of Economic Expectations*

"Health Inequality Around the World: Comparing the Relationship Between Income and Life Expectancy in Ten High-Income Countries" (with Michael Stepner, Lorena Di Bono, Yiqun Chen, Raj Chetty, Luke Chu, David Cutler, Andreas Haller, Katja Hofmann, Jonas Minet Kinge, Claus Thustrup Kreiner, Hsien-Ming Lien, Kevin Milligan, Benjamin Milner, Thomas Minten, Torben Heien Nielsen, Petra Persson, Maria Polyakova, Tammy Schirle, Benjamin Ly Serena, Stefan Staubli, Tzu-Ting Yang, Yuting Zhang, Josef Zweimüller)

"Uncovering the Health-Income Gradient: Evidence from Tax and Medical Records in the Netherlands" (with Thomas Minten)

## KEYNOTE LECTURES

- Dutch Royal Society of Economics - Annual Workshop, Den Haag 2020
- CESifo - Public Economics Workshop, Munich 2020 (postponed)
- Bank of Italy - Labour Market Workshop, Rome 2019
- University of Copenhagen - Public Economics Workshop, Copenhagen 2013

## INVITED AND CONFERENCE PRESENTATIONS

2020	Edinburgh, Rotterdam <i>Postponed</i> : Manchester, UPompeu Fabra, Oslo, Mannheim, CESifo Public Economics, Stanford
2019	ASU, UC Santa Barbara, Harvard, UC San Diego, UCLA, IFS-UCL conference, Bank of Italy, Cambridge
2018	TSE, Oxford, Cambridge, London-Paris PE conference, Berkeley, San Luis Obispo, Stanford, Davis, OTPR Michigan
2017	IFS-UCL conference, Tinbergen Amsterdam, ETH Zurich, CEPR Public Policy, Chicago Econ, Chicago Harris Wharton
2016	Science Po, Oxford, Sussex, Harvard, MIT, Columbia, Boston University, Duke, KULeuven, LMU, Ecole Polytechnique, UCL, CEPR Public Policy, Einaudi, Bonn
2015	Helsinki, NBER Public Finance, SED Warsaw, KULeuven, EEA Mannheim, Yale, IIES, Bristol
2014	Sveriges Riksbank, St Louis Brussels, CSB University of Antwerp, CEPR Public Policy, CESifo
2013	AEA San Diego, Copenhagen University, Edinburgh University, CEU Budapest, University of Michigan, Stanford University, Bergen University, Oxford University, London Business School, PEUK conference, IGC growth week, ETH Zurich
2012	NBER Summer Institute, CPER Public Policy, IFS-STICERD, CREST, DIW Berlin, Southampton University, Max Planck Institute Bonn
2011	CORE Louvain, Rotterdam University, LSE, Essex University, HEC Lausanne, Zurich University, Uppsala University, Warwick University, CESifo
2010	ASSA Atlanta, Paris School of Economics, UC Berkeley, UC Davis, Universiteit Antwerpen, ULB Ecares, Tel Aviv University, Hebrew University, CESifo, Munich University, IIES Stockholm University, Pompeu Fabra, Munich University, IRES Louvain
2009	Paris School of Economics, CES KULeuven, Oxford University, SITE Economics and Psychology, CEPR Public Policy, Max Planck Institute, Harvard University, NBER Public Finance, Tinbergen Institute, Maastricht

2008

University, UCLouvain, INSEAD, London School of Economics, University College London, Chicago Booth, Harvard Kennedy School, UPenn Wharton, Stanford University, EEA-ESEM Barcelona  
Tilburg University, Toulouse School of Economics, EEA-ESEM Milan

## CONFERENCE ORGANISATION

- Co-organizer, 2020 London-Paris Public Economics Conference, LSE, London
- Co-organizer, 2020 CEPR Conference on “New Consumption Data”, Copenhagen
- Program Committee 2020 Summer Meeting European Economic Association, Rotterdam
- Co-organizer, 2019 London-Paris Public Economics Conference, PSE, Paris
- Co-organizer, 2018 London-Paris Public Economics Conferences, IFS, London
- Co-organizer, 2018 NBER Tapes – Trans-Atlantic Public Economics Seminar, London
- Program Committee, 2017 International Institute for Public Finance Annual Conference, Tokyo
- Co-organizer, 2016 CEPR Conference on “New Perspectives on Consumption Measures”, London School of Economics
- Co-Chair, 2015 Royal Economic Society Conference, Manchester
- Program Committee, 2015 European Winter Meeting of the Econometric Society, Milan
- Program Committee, 2015 Econometric Society World Congress, Montreal
- Program Committee, 2014 European Winter Meeting of the Econometric Society, Madrid

## REFeree ACTIVITY

*American Economic Journal: Economic Policy, American Economic Journal: Macroeconomics, American Economic Journal: Microeconomics, American Economic Review, Econometrica, Economic Journal, Fiscal Studies, Games and Economic Behavior, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of European Economic Association, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, Journal of Risk and Insurance, Labour Economics, Management Science, Quantitative Economics, Review of Economic Design, Review of Economics and Statistics, Review of Economic Studies, Scandinavian Journal of Economics, Quarterly Journal of Economics*

## TEACHING (Current and Past)

PhD Public Economics (ec534, 14.472 at MIT), MSc Public Economics (ec426), MPA Public Economics (ec410), Contract Economics (ec301), LSE Summer School – Principles in Microeconomics (ec101)

## PHD ADVISING (Committee or Reference)

Mohammed Vesal (Sharif University), Michael Best (Stanford, SIEPR), Mazhar Waseem (Manchester University), Erika Deserranno (Northwestern, Kellogg), Luis Martinez (Chicago, Harris), Albert Brue-Perez (PhD ‘18), Panos Mavrokonstantis (INSEAD, post-doc), Andres Barrios-Fernandez (VATT, post-doc), Dita Eckardt (in progress), Kilian Russ (in progress), Thomas Minten (in progress), Jack Fisher (in progress)