

# JOHANNES SPINNEWIJN

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## APPOINTMENTS

2009 – Present     **London School of Economics and Political Science**  
Lecturer (Assistant Professor) in Economics

## EDUCATION

2009                **Massachusetts Institute of Technology**  
Ph.D. in Economics  
2004                **Universite Libre de Bruxelles**  
M.A. in Economics  
2002                **Katholieke Universiteit Leuven**  
B.A. in Economics

## HONORS AND GRANTS

2010                Distinguished CESifo Affiliate Award  
2009                W.E. Upjohn Institute Dissertation Award  
2007, 2009        Nominated for Best Graduate Student Instructor  
2004 - 2006       MIT Robert M. Solow Fellowship  
2004                BAEF Fellow  
2004                Francqui Fellow

## OTHER AFFILIATIONS

2011                Economic Policy - Panel Member  
2009 - Present    Institute for Fiscal Studies - Research Associate  
Centre for Economic Policy Research - Research Affiliate  
Netspar - Research Fellow  
Ecore - Research Fellow  
2010 - Present    CESifo – Distinguished Affiliate

## RESEARCH INTERESTS

Public Economics, Contract Economics, Behavioral Economics

## **PUBLICATIONS**

"Capital Income Taxes with Heterogeneous Discount Rates" (with Peter Diamond) forthcoming at American Economic Journal: Economic Policy.

"Solutions Manual to Accompany Contract Theory" (with Arthur Campbell, Moshe Cohen, and Florian Ederer), *MIT Press*, September 2007.

## **PAPERS UNDER SUBMISSION**

"Unemployed but Optimistic: Optimal Insurance Design with Biased Beliefs"

"Training and Search during Unemployment"

"Revising Claims and Resisting Ultimatums in Bargaining Games" (with Frans Spinnewyn)

## **WORKING PAPERS**

"Insurance and Perceptions: How to Screen Optimists and Pessimists"

"Information Search and Disclosure in Groups" (with Arthur Campbell and Florian Ederer)

## **PRESS RELATING TO RESEARCH**

"Hard cash or a secure job – which is better?" featured in *Financial Times* (February 7, 2009)

## **INVITED AND CONFERENCE PRESENTATIONS**

2011	CORE Louvain, Rotterdam University, Essex University, HEC Lausanne, Zurich University, ( <i>scheduled</i> ) Uppsala University, CREST Paris, Warwick University
2010	ASSA Atlanta, Paris School of Economics, UC Berkeley, UC Davis, Universiteit Antwerpen, ULB Ecares, Tel Aviv University, Hebrew University, CESifo, Munich University, IIES Stockholm University, Pompeu Fabra, Munich University, IRES Louvain
2009	Paris School of Economics, CES KULeuven, Oxford University, SITE Economics and Psychology, CEPR Public Policy, Max Planck Institute, Harvard University, NBER Public Finance, Tinbergen Institute, Maastricht University, UCLouvain, INSEAD, London School of Economics, University College London, Chicago Booth, Harvard Kennedy School, UPenn Wharton, Stanford University, EEA-ESEM Barcelona
2008	Tilburg University, Toulouse School of Economics, EEA-ESEM Milan
2007	CES KULeuven

## **REFEREE ACTIVITY**

*American Economic Review, Economic Journal, Fiscal Studies, Labour Economics, Journal of European Economic Association, Journal of Public Economics, Review of Economic Design, Review of Economic Studies, Quarterly Journal of Economics*

## **TEACHING**

Public Economics (graduate, LSE course, ec534)

Contract Economics (undergraduate, LSE course, ec301)