

**FRANCESCO NAVA**

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**JAN 2019**

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**WORK & VISITING POSITIONS**

Tenured Assistant Professor in Economics, London School of Economics	2014
Visiting Researcher, Microsoft Research, Cambridge USA	2012
Assistant Professor in Economics, London School of Economics	2009

**EDUCATION**

PhD in Economics, University of Chicago	2009
MA in Economics, University of Chicago	2005
Laurea in Economics, Università Bocconi, Milan, Italy	2002

**FIELDS**

Economic Theory (Networks, Bargaining, Repeated Games)  
Industrial Organization Theory (Decentralized Pricing, Dynamic Pricing)

**WORK IN PROGRESS**

Multi-Option Mechanism Design	2018
Differentiated Durable Goods Competition (with Schiraldi)	2018
Jointly Pricing Durable and Non-Durable Goods	2017
Influence Networks and Product Differentiation	2017
Decentralized Bargaining and Renegotiation (with Elliott)	2014
Credit Networks and Systemic Risk	2014
A Dynamic Theory of Conflict (with Szentes)	2011

**PUBLICATIONS**

Differentiated Durable Goods Monopoly (with Schiraldi) [American Economic Review, Forthcoming]	2019
Decentralized Bargaining in Matching Markets (with Elliott) [Theoretical Economics, January 2019, 14(1), 211–251]	2019
Repeated Games and Networks [Handbook on the Economics of Networks, March 2016, Chapter 9]	2016
Efficiency in Decentralized Oligopolistic Markets [Journal of Economic Theory, May 2015, 157(1), 315–348]	2015
Sales and Collusion in a Market with Storage (with Schiraldi) [Journal of the European Economic Association, June 2014, 12(3)]	2014
Efficiency in Repeated Games with Local Monitoring (with Piccione) [Theoretical Economics, January 2014, 9(1), 279–312]	2014
Resale and Collusion in a Dynamic Market for Semi-durable Goods (with Schiraldi) [Journal of Industrial Economics, June 2012, 60(2), 274–298]	2012

**WORKING PAPERS**

Joint Commitment: Implementation without Public Randomization	2009
Strategic Voting in Quorum Rules with Information Disclosure: Theory & Evidence	2008
When to Produce? Optimal Timing of Production for Durable Goods	2006

## SELECTED TALKS

East Anglia, LBS	2019
ICEF-HSE, Institut Henri Poincare (Paris), LSE, Bocconi, LSE-UCL Theory Workshop	2018
PSE (Roy Seminar), Cambridge, Bonn, Humboldt-DIW, CREST (Paris), Oxford (Nuffield)	2017
Oslo, Economic Design and Institutions Brussels, Networks Workshop Queen Mary, CEPR Applied IO	2016
ESESM Geneva, Networks Meeting Aix-Marseille, Oxford (Economics), Manchester, Southampton	2016
Hamburg, Wallis Conference, Universidad de Chile, Caltech, Barcelona GSE, LSE (Math), LSE (Economics)	2015
McGill, UCL, Cambridge (INET), LSE (SRC)	2014
Tinbergen Institute, Marseille, SAET Paris, Bristol, EUI, Padova	2013
Warwick, Tel Aviv, Microsoft Research US, Queen Mary University, Naples	2012
LSE, UCL, Carlo Alberto, Brescia, Essex	2011
MIT-Harvard, Wisconsin Madison, Oxford (Nuffield), Essex, Leicester	2010
Microsoft Research UK, Stony Brook (Game Theory Festival), Cambridge	2010
UC Santa Barbara, Caltech, Boston University, UBC, Virginia Tech, LSE, UCL, Bocconi	2009
Pompeo Favra, Universidad Autonoma, Maastricht, Bank of Italy, Royal Holloway, Cardiff	2009
University of Chicago, ESESM (Bocconi), ESNASM (CMU)	2008
University of Chicago	2007

## REFEREE

Econometrica, American Economic Review, Journal of Political Economy, Review of Economic Studies, Quarterly Journal of Economics, Journal of Economic Theory, Theoretical Economics, Games & Economic Behavior, AER Insights, AEJ: Microeconomics, Rand Journal of Economics, Journal of the European Economic Association, International Economic Review, Journal of Public Economics, International Journal of Game Theory, Journal of Mathematical Economics, Economic Theory, Economic Journal, Review of Economic Design, Operation Research, Journal of Economic Behavior & Organizations, Journal of Industrial Economics, Operations Research Letters, Journal of Conflict Resolution, Economica, BE Journal of Theoretical Economics, Mathematics of Operations Research, WINE, ESRC, NSF, British Academy.

## CONFERENCE & SEMINAR ORGANIZATION

European Association for Research in Industrial Economics AC – Program Committee	2017/19
European Economic Association SM – Program Committee	2017/18
Econometric Society ESM – Program Committee	2015/17
LSE STICERD – Co-Organizer of the Economic Theory Seminar	2009/14
Royal Economic Society – Program Committee	2011/14
LSE Economics – Organizer of Economic Theory Reading Group	2009/12

## COURSES LECTURED

Microeconomics	EC411	MT	LSE	MSc	2012/19
Math for Microeconomics	EC400	MT	LSE	MSc	2011/19
Economic Theory	EC319	MT	LSE	BSc	2013/19
Microeconomic Principles	EC201	ST	LSE	BSc	2010/19
Economics B	EC102	MT	LSE	MSc	2017/18
Microeconomic Principles II	EC202	LT	LSE	BSc	2010/13
Mathematical Economics	EC319	LT	LSE	BSc	2010/12
Auction Theory	EC208	ST	UChicago	BA	2008/09

## PHD STUDENTS

**Advised or Co-Advised:** Krittanai Laohakunakorn (2019E), Chutiorn Totivanichanon (2019E), Gianpaolo Caramellino (2018), Andrea Pirrone (2018), Marcus Roel (2018), Francesco Sannino (2018), Manuel Staab (2018), Francesco Palazzo (2014), Oliver Pardo (2014), Can Celiktemur (2013), Melania Nica (2013).

**On the Committee:** Carlo Cabrera (2019), Arno Apffelstaed (2018), Min Zhang (2014), Sebastian Kodritsch (2012), Kara Contreary (2011), Ines Moreno Barreda (2010).

## HONORS

LSE Education Excellence Award	2018
LSE Education Excellence Award	2017
LSE Education Excellence Award	2016
Economic Journal Referee Prize	2015
LSE Major Review Teaching Prize	2014
Henry Morgenthau Jr. Memorial Fund Dissertation Fellowship	2007
Irwin Rosen Fellowship, University of Chicago	2006
University of Chicago Scholarship	2005

## LSE ADMINISTRATION

LSE Economics – MSc Economics Program Director	2017/19
LSE STICERD – Co-Director of Theory Group	2009/19
LSE Economics – PhD Economics Funding Director	2012/17
LSE School – Student Feedback Working Group	2014/15
LSE Economics – Representative to the Academic Board	2012/13
LSE Economics – PhD Economics Funding Committee	2011/12
LSE Economics – Junior Recruitment Committee	2011/12
LSE Economics – Move Committee	2010/11

## EXTERNAL ADMINISTRATION

University of London International Program – Economics Convener	2018/19
ICEF – External Promotions Reviewer	2017/18
University of London International Program – Course Convener EC2066	2016/19
University of Essex – External Promotions Reviewer	2016/17
ICEF – External Examiner	2016/17
ICEF – External Promotions Reviewer	2014/16

**CITIZENSHIPS** Italy, EU, USA

**LANGUAGES** English (fluent), Italian (native), French (fluent), German (fluent), Spanish (fair)

**COMPUTER** Matlab, Stata, Maple, SWP, WinEdt, Spss, LaTeX, Office, Matematica, Fortran, R

**MILITARY** Military Hospital of Baggio & Anti-Aircraft Artillery Training, Falconara Marittima Italy 2000/01

## REFERENCES

Roger Myerson	+1 773 702 6576	<a href="mailto:myerson@uchicago.edu">myerson@uchicago.edu</a>
Hugo Sonnenschein	+1 773 834 5960	<a href="mailto:h-sonnenschein@uchicago.edu">h-sonnenschein@uchicago.edu</a>
Phil Reny	+1 773 702 8192	<a href="mailto:preny@uchicago.edu">preny@uchicago.edu</a>