## Deriving the Wage Curve (Approach 2)

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This note derives equation (20) from (18) in slide 21 of the lecture note entitled "The Labour Market I".

We have the following Flow Value Equations:

$$rU = z + \theta q \left(\theta\right) \left(W - U\right) \tag{1}$$

$$rW = w + s (U - W)$$

$$rV = -c + q (\theta) (I - V)$$
(2)
(3)

$$rV = -c + q(\theta)(J - V)$$
(3)

$$rJ = p - w - sJ \tag{4}$$

After rearranging (2):

$$W = \frac{w + sU}{r + s} \tag{5}$$

After rearranging (4):

$$J = \frac{p - w}{r + s} \tag{6}$$

From equation (18) of the lecture slides:

$$W - U = \beta (W - U + J - V)$$
  
(1 - \beta) W = (1 - \beta) U + \beta (J - V)

Substituting the free entry condition (V = 0) and equations (5) and (6) we obtain:

$$(1-\beta)\left(\frac{w+sU}{r+s}\right) = (1-\beta)U + \beta\left(\frac{p-w}{r+s}\right)$$
$$(1-\beta)(w+sU) = (1-\beta)(r+s)U + \beta(p-w)$$

or

Subtract  $(1 - \beta) sU$  from both sides:

$$(1 - \beta) w = (1 - \beta) r U + \beta (p - w)$$

$$w = (1 - \beta) r U + \beta p$$

$$w = r U + \beta (p - r U)$$
(7)

Using the free entry condition (V = 0), equation (3) gives  $J = \frac{c}{q(\theta)}$ . Plugging this into the FOC of wage determination  $W - U = \beta (W - U + J - V)$  and rearranging yields:

$$W - U = \frac{\beta}{(1 - \beta)} \frac{c}{q(\theta)}$$

Plugging the above expression for W - U into equation (1) gives:

$$rU = z + \theta q\left(\theta\right) \left(\frac{\beta}{(1-\beta)} \frac{c}{q\left(\theta\right)}\right)$$
$$rU = z + \frac{\beta}{(1-\beta)} c\theta$$

Substituting this into equation (7) yields:

$$w = (1 - \beta)z + \beta c\theta + \beta p$$

or

$$w = z + \beta \left( p - z + c\theta \right)$$

which is equation (20) of the lecture slides.